

# 5

## Reasons Top Healthcare Providers are Choosing Mindray



### 1 Mindray is ranked in the Top Three in the U.S. and the World for Patient Monitoring, Anesthesia, and Ultrasound

We believe in a better future for our clinicians and patients. Our systems are ranked among the top three solutions in both the U.S. and the world for helping to improve patient outcomes and giving clinicians quick access to meaningful data.



### 2 The Top 34 Hospitals in the U.S. are using Mindray Solutions

Mindray is committed to meeting North America's high innovation and quality care standards. As a result, we have partnerships with all the major buying groups and currently serve 2/3 of all U.S. hospitals. Each of the top 34 hospitals in the U.S. use Mindray solutions.<sup>1</sup>



### 3 A Proven Commitment to Innovation

Since Mindray was founded, we have had a strategic focus on innovation, investing an industry-leading 10% of our annual revenue into R&D every year. With 10 R&D centers worldwide and three in the U.S., a quarter of all Mindray employees work in R&D.



### 4 Best-in-Class Service Organization

The Mindray CARE team is a best-in-class service organization offering 24/7 customer service support and has several customer service sites. Since its inception, the CARE team has received above 95% customer satisfaction ratings for on-site field service.



### 5 Industry-Leading Warranties & Best Total Cost of Ownership

We offer industry-leading warranties\* and the best total cost of ownership across our product portfolio – no annual licensing fees are required. Mindray ultrasound systems feature our innovative Living Technology™, enabling software upgrades for the life of the system. To give our customers true control of their capital investment, our monitoring solutions are scalable, so they can easily grow with your department.

*Disclaimer:*

\* Ultrasound systems have a 5-year warranty, vital signs, and anesthesia machines have a 3-year warranty, and our patient monitoring solutions offer a 5-year warranty (N-Series), a 3-year warranty (ePM-Series), and a 1-year warranty (BeneVision DMS)

<sup>1</sup> <https://www.newsweek.com/rankings/worlds-best-hospitals-2024>