

# Mindray Lifecycle Solution Guide

## BeneVision N-Series Patient Monitors

Mindray's Commitment to Quality  
over the Lifetime of your Investment



This Lifecycle Solution Guide provides a comprehensive overview of Mindray warranty coverage as well as service agreement options available throughout the life of your patient monitoring system.

### BeneVision N-Series 5-Year Warranty Support Plan

Comprehensive 5-year warranty coverage on N-Series monitors and modules includes:

- On-site service (parts, labor and travel)
- Next day service exchange – all modules
- Loaners – as needed
- Technical phone support 8:30 AM – 5:30 PM EST, Monday – Friday, excluding holidays
- After hours dispatch which guarantees a service professional call back within two hours

### Support Services

Mindray is dedicated to providing cost-effective solutions for today's healthcare organizations. With your equipment purchase, you gain access to a service organization dedicated to maximizing equipment utilization, as well as your overall investment. Mindray offers the following services for the life of each platform:

- Technical Telephone Support
- Repair Center
- Regional Parts Bank
- Loaner Equipment

### Service Options

In addition to the initial 5-year coverage, Mindray is committed to exceptional post-sale service.

Options include:

- Biomedical Engineer Training
- Post-Warranty Services
- 24 x 7 Access to Mindray Field Service Professionals
- Software Maintenance Agreements

### Software Maintenance Agreements

Systems today typically incorporate third-party operating platforms, as well as proprietary clinical applications and algorithm software. A Mindray Software Maintenance Agreement (SMA) addressing application servers and patient monitors is designed to keep our customers at ease, by either safeguarding the functionality originally purchased via scheduled software patching and updates (Basic SMA) or by protecting from system obsolescence with annual application and operating system upgrades (Platinum SMA).

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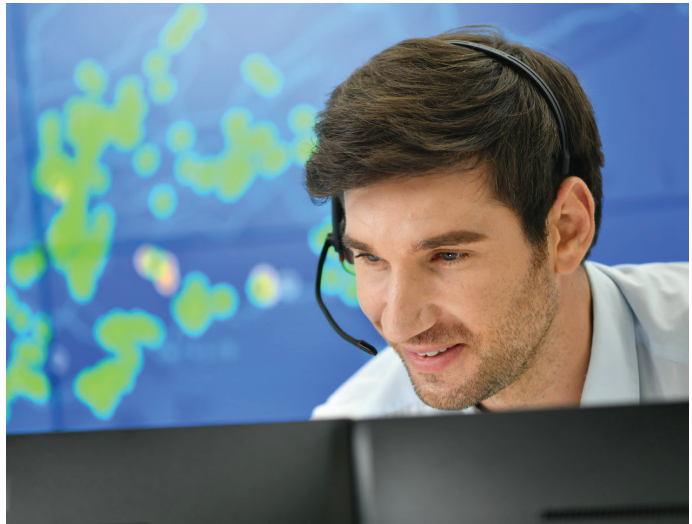
## BeneVision N-Series Patient Monitors

| Multi-Tiered Service Agreements    |              |               |               |            |
|------------------------------------|--------------|---------------|---------------|------------|
| Contract Tier                      | Premium Care | Complete Care | Advanced Care | Basic Care |
| Tech Support 24 x 7                | ✓            | ✓             | ✓             | ✓          |
| Corrective Repair Parts            | ✓            | ✓             | ✓             | ✓          |
| Corrective Repair Labor            | ✓            | ✓             | ✓             | ✓          |
| Corrective Repair Travel           | ✓            | ✓             | ✓             |            |
| Loaners                            | ✓            | ✓             | ✓             |            |
| Parts Bank access 24 x 7           | ✓            | ✓             | ✓             |            |
| Remote Support via VPN             | ✓            | ✓             |               |            |
| Semi-Annual Preventive Maintenance | ✓            |               |               |            |
| Annual Preventive Maintenance      |              | ✓             |               |            |
| Additional Coverage Options        | Premium Care | Complete Care | Advanced Care | Basic Care |
| 24 x 7 x 365 On-Site Response      | ✓            | ✓             | ✓             |            |
| Software Maintenance Agreements    | ✓            | ✓             | ✓             |            |

### Multi-Tiered Service Agreements

Available for purchase at Point-of-Sale or Post-Warranty

- Basic coverage or three platinum level choices (see table)
- Can include Annual or Semi-Annual preventive maintenance programs
- Annual agreements or expandable to 5-year programs for billing efficiency
- Customizable to meet specific requirements
- Service Agreements protect the hardware solutions for the life of your equipment
- Software Maintenance Agreements extend the software life with updates and upgrades



Contact Mindray today at [contracts@mindray.com](mailto:contracts@mindray.com) or 877.913.9663 to discuss the benefits of BeneVision N-Series Service Solutions.

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